

**Failure Modes and Effects Analysis Business Case
Cost/Benefit Analysis**

Date Prepared: April 9, 2003

ANALYSIS OBJECTIVE

The following analysis will compare the benefits of using a manual Failure Modes and Effects Analysis (FMEA) approach versus an automated knowledge management system such as PROACT's LEAP Approach. The outcomes will demonstrate the costs of inefficiencies using a manual approach as opposed to an automated knowledge management approach. The sources of the assumptions made in this analyses were from averages provided by healthcare clients that been piloting the use of the LEAP Approach.

Basic FMEA Manual Approach Assumptions*:

Number of Systems Included in Analysis: 15
 Avg. Number of FMEA's/Yr/System: 5 - 7 (6 Avg.)
 Avg. Number of Team Members/FMEA: 4 - 5 (4.5 Avg.)
 Avg. Time to Complete Each FMEA: 3 Months (24 hours.)
 Avg. "Additional Costs"/FMEA: \$500
 Avg. Cost/Hr of Team Member (Salary): \$45

LEAP Approach Assumptions*:

Number of Systems Included in Analysis: 15
 Avg. Number of FMEA's/Yr/System: 5 - 7 (6 Avg.)
 Avg. Number of Team Members/FMEA: 4 - 5 (4.5 Avg.)
 Avg. Time to Complete Each FMEA: 3 Hrs
 Avg. "Additional Costs"/FMEA: \$500
 Avg. Cost/Hr of Team Member (Salary): \$45

Basic FMEA Manual Approach

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| # Systems | 15 |
| Avg. # of FMEA's/System | 6 x |
| Total # of FMEAs | <u>90</u> |
| Avg. # of Team Members/FMEA | 4.5 x |
| Total Number of Team Members/Yr | 405 |
| Avg. # of Hrs Time to Complete FMEA | <u>24 x</u> |
| Total Manhours of Meeting Time | 9720 |
| Avg. Cost/Manhour (MH) | 45 x |
| Total MH Costs for Annual Projects | <u>\$437,400</u> |
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| Avg. Additional Cost/FMEA | \$500 |
| Total Number of FMEAs | <u>90 x</u> |
| Total Annual Additional Costs of FMEAs | <u>\$45,000</u> |
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| Total Annual FMEA Costs | \$482,400 |
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| Avg. Cost/FMEA | \$4,860 |
| Equivalent Full Time Positions (based on 2080 Hours) | 5 |

LEAP Approach

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| # Systems | 15 |
| Avg. # of FMEA's/System | 6 x |
| Total # of FMEAs | <u>90</u> |
| Avg. # of Team Members/FMEA | 4.5 x |
| Total Number of Team Members/Yr | 405 |
| Avg. # of Hrs to Complete FMEA | <u>3 x</u> |
| Total Manhours of Meeting Time | 1215 |
| Avg. Cost/Manhour (MH) | 45 x |
| Total MH Costs for Annual Projects | <u>\$54,675</u> |
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| Avg. Additional Cost/FMEA | \$100 |
| Total Number of FMEAs | <u>90 x</u> |
| Total Annual Additional Costs of FMEAs | <u>\$9,000</u> |
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| Total Annual FMEA Costs | \$63,675 |
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| Avg. Cost/FMEA | \$608 |
| Equivalent Full Time Positions (based on 2080 Hours) | 0.58 |

Conclusions

Based on the above calculations, using the LEAP methodology and software can reduce the cycle time of the average manual analysis by nearly 90% (87.5%). This cuts the average costs per FMEA analysis from \$4,860 each to \$608 each or an annual savings of \$418,725. This also reduces the amount of equivalent consumed analysis resources (personnel) by nearly 90% as well, dropping the number of equivalent consumed resources from 5 to under 1 (.58). Conversely, this means that using the LEAP methodology and software can yield 9 times more analyses in the same given time period as the manual approach.

This analysis took into account only efficiencies of time, resources and additional cost for conducting FMEA analyses. Outcomes of the analyses and associated Returns-On-Investment (ROI) for eliminating the risk of recurrence of the analyzed events were not factored in. While these conclusions may seem too outrageous and overexaggerated, Reliability Center, Inc. has 30+ years of proven and documented experience to show this is not uncommon. Average ROI's for using PROACT range from lows of 1500% to highs of 18000% and are legally documented in our text entitled, ROOT CAUSE ANALYSIS: IMPROVING PERFORMANCE FOR BOTTOM LINE RESULTS.

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| Projected Annual Savings Using PROACT | \$418,725 (Annual MH Manual - Annual MH PROACT) |
| Estimated Investment of LEAP Only | 135,660 (Estimated proposal for 45 Enterprise PROACT users) |
| Projected ROI (Year 1) | <u>309%</u> |
| Payback Period | 3.89 Months |