To: Automotive Suppliers  
Subject: ISO 14001 Environmental Certification

This letter is being sent by AIAG on behalf of the Chrysler Group, Ford Motor Company, and General Motors Corporation to congratulate those suppliers who have achieved ISO 14001 certification or are on track to meet our respective required dates for certification, as shown below:

- General Motors: self or 3rd party certification by December 31, 2002
- Chrysler Group: 3rd party certification by January 1, 2003
- Ford Motor Company: 3rd party certification by July 1, 2003

We believe it is important to reaffirm the criticality of managing the environmental aspect of our business, which when not properly managed can negatively impact both cost and quality. By working together to improve our environmental management capability, we can help ensure the continued success of all our enterprises. To this end, compliance to this requirement is part of the sourcing decision for new business.

For those suppliers that have not yet submitted a certificate of registration as evidence of meeting the above ISO 14001 certification deadlines, please inform us of your status and corrective action. Below are examples of acceptable evidence of progress towards meeting the requirement:

1. Copy of your certificate
2. Letter of recommendation from your registrar.
3. Letter from your registrar confirming timing of Stage 2 registration audit.
4. Letter from your registrar confirming completion of Stage 1 audit and timing for Stage 2 registration audit.
5. Confirmation of registration for ISO 14001 implementation training (e.g., AIAG, Ford's FTDC course) and confirmation of registrar contract with projected certification audit date.

For suppliers that have not already submitted certificate of registration to your respective customer, you must notify your customer by March 21, 2003, as to your progress in meeting the requirement and your contingency plan in lieu of non-compliance to the above dates.

Below are the recommended contacts for our respective companies:

- Chrysler Group: hg3@dcx.com - Hank Gryn
- Ford: sen@ford.com - Ford's Supply Chain Environmental Management Office
- General Motors: mike.m.casey@gm.com - Mike Casey

We look forward to your positive response and successful implementation.

Sincerely,

Tom Sidlik, DaimlerChrysler
Executive Vice President
Procurement & Supply

Tony Brown, Ford Motor Co.
Vice President
Global Purchasing

Bo Andersson, General Motors Corp.
Vice President, Worldwide Purchasing
Production Control & Logistics