

# Comparison of ISO 9000 Registrars

Charges	ABS			LRQA			Kema			Entela			DNV		
	# Units	Cost per unit	Total Cost	# Units	Cost per unit	Total Cost	# Units	Cost per unit	Total Cost	# Units	Cost per unit	Total Cost	# Units	Cost per unit	Total Cost
Initial Application Fee	0		\$0.00			\$0.00	0		\$0.00	0		\$0.00	0		\$0.00
Document Review	1	\$1,250.00	\$1,250.00	1	\$1,100.00	\$1,100.00	1	\$1,200.00	\$1,200.00	1	\$1,575.00	\$1,575.00	1	\$612.50	\$612.50
Trial Audit	1	\$1,000.00	\$1,000.00	1	\$1,100.00	\$1,100.00	1.5	\$1,200.00	\$1,800.00	1	\$1,575.00	\$1,575.00	1	\$1,225.00	\$1,225.00
Certification Audit	6	\$1,000.00	\$6,000.00	6	\$1,100.00	\$6,600.00	6	\$1,200.00	\$7,200.00	6	\$1,575.00	\$9,450.00	7	\$1,225.00	\$8,575.00
Certification Fee	1	\$650.00	\$650.00	0		\$0.00	1	\$1,000.00	\$1,000.00	0		\$0.00	0		\$0.00
6 Month Surveillance (Tot x 5 visits)	1	\$1,250.00	\$6,250.00	1	\$1,350.00	\$6,750.00	1.5	\$1,200.00	\$9,000.00	1.25	\$1,575.00	\$9,843.75	1.5	\$1,837.50	\$13,781.25
Continuation Certificate Fee	1	\$650.00	\$650.00	1	\$8,100.00	\$8,100.00	0		\$0.00	0		\$0.00	0		\$0.00
Special Fees	0		\$0.00	3	\$500.00	\$1,500.00	0		\$0.00	3	\$950.00	\$2,850.00	0		\$0.00
Travel - Initial Audit	1	\$2,000.00	\$2,000.00	1	\$2,550.00	\$2,550.00	1	\$300.00	\$300.00	1	\$1,000.00	\$1,000.00	1	\$2,500.00	\$2,500.00
Travel - Surveillance Audits	5	\$1,000.00	\$5,000.00	5	\$1,250.00	\$6,250.00	5	\$100.00	\$500.00	0	\$0.00	\$0.00	5	\$1,250.00	\$6,250.00
<b>Intial Investment</b>			<b>\$10,900.00</b>			<b>\$11,350.00</b>			<b>\$11,500.00</b>			<b>\$13,600.00</b>			<b>\$12,912.50</b>
<b>Total Investment over 3 years</b>			<b>\$22,800.00</b>			<b>\$33,950.00</b>			<b>\$21,000.00</b>			<b>\$26,293.75</b>			<b>\$32,943.75</b>
# local Auditors	10			0			4			38					
Total # Auditors	60			150			ap. 100			38, no contract					
Total # Employees	1500			6000			4			200					
Help Facilities	Through local office, Cleveland			Help Desk			Modern Tech., Dayton			Call Grand Rapids, MI					
Doc Review	Off-site			On-site			On-site			Off-site					
Headquarter Location	Houston, TX			London, England			Dayton, OH - Modern Tech.			Grand Rapids, MI					
Closest Office	Cleveland, OH			Hoboken, NJ			Chalfont, PA			Grand Rapids, MI					
Comments				Poor presentation						Phone interview, no reorg?					
Lead time for scheduling audit	2-3 months			6 moths			2-3 months			1-2 months, 2 step audit					