



INTERTECHNIQUE



[www.zodiac.com](http://www.zodiac.com)



An Aeronautics Supplier's viewpoint

# INTERTECHNIQUE

*within  
the quality aerospace environment*

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin

G. Dion/IAQG - 11/06/01 – 0.1



# Summary

## • Intertechnique Company brief presentation

## • Quality system requirements

- By Official Authorities
- By Customers
- Types of scoring

## • Audits

- By Customers and Official Authorities
- Internal audits (*quality system, product audits*)

## • Other fields

- Quality questionnaires and surveys
- Quality tools
- Accompanying documents

## • Conclusion







INTERTECHNIQUE

Fuel  
Oxygen  
Electrical Power  
Hydraulics  
Lighting  
Displays  
Telemetry  
Remote  
Transmissions



# Presentation of Intertechneque

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*



# Presentation of Intertechnique

ZODIAC Group :  
*5 business segments*

## AIRCRAFT SYSTEMS



- Fuel systems, oxygen systems, hydraulic systems.
- Electrical systems.
- Systems management.
- Lighting, flight deck controls and displays.

## AIRLINE EQUIPMENT



- Passenger seats.
- Cabine equipment (trash-compactors systems, galleys).

## AERO SAFETY SYSTEMS



- Emergency evacuation systems.
- Deceleration systems.
- De-icing cells systems.

## TECHNOLOGY

- Telemetry.
- Computer-Aided Telephony.
- Airbags.



## MARINE - LEISURE

- Marine.
- Swimming pools.
- Leisure.



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin





# Presentation of Intertechnique

## ZODIAC in 2000 Sales breakdown

***Aircraft systems***

**27 %**

***Airline equipment***

**25 %**

***Aero safety systems***

**15 %**

***Derived technologies***

**9 %**

***Marine – Leisure***

**24 %**

**Financial highlights**

**1 400 M\$**

**Zodiac Group Manpower**

**9 615 people**

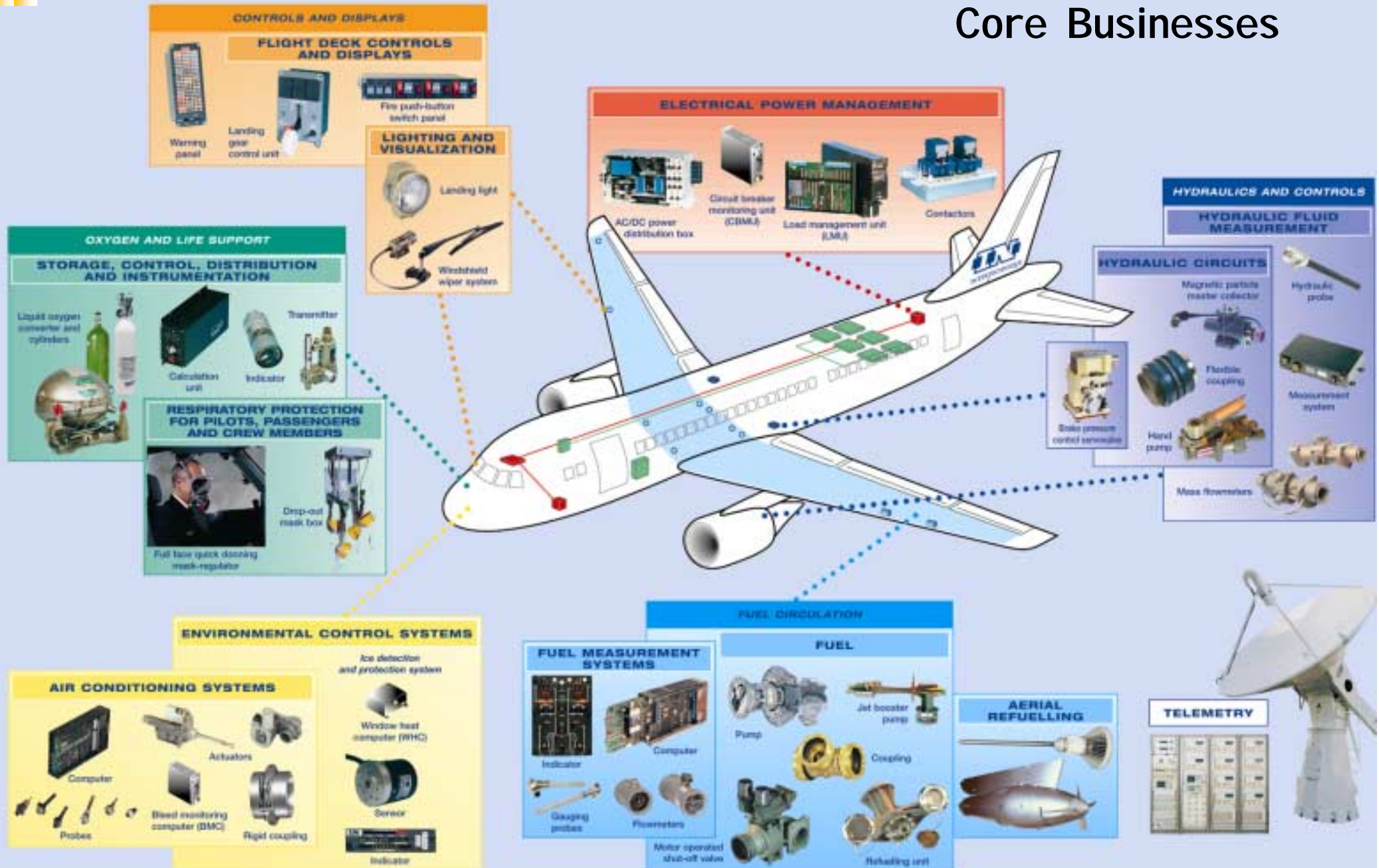


**INTERTECHNIQUE**

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*

# Presentation of Intertechnique

## Core Businesses







# Presentation of Intertechnique

## Fuel Systems

On ground refuelling  
equipment and systems

Systèmes de gestion de  
carburant

On board fuel circulation  
systems

In-flight refuelling  
equipment and  
systems

Formula 1 race cars  
refuelling systems

Man-machine  
interfaces  
indicators,  
control units and  
panels

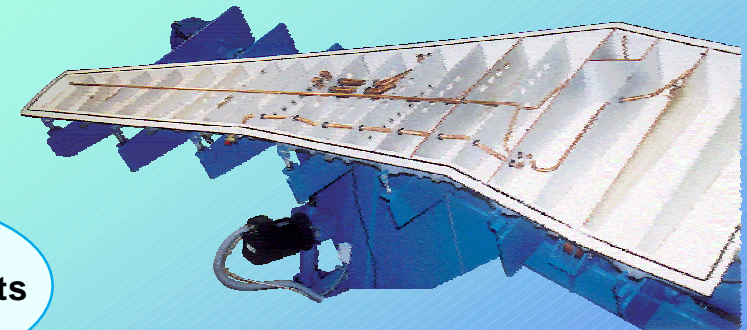
Couplings and control  
equipment for aircraft-fuelling  
systems

In-flight refuelling  
pods

Fuel boost and  
transfer pumps,  
fuel jet pumps

Equipment for fuel, air  
and hydraulic circuits :  
Refuelling ports,  
valves . . .

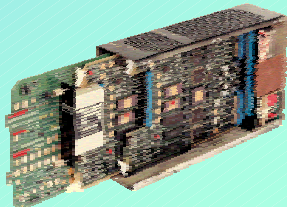
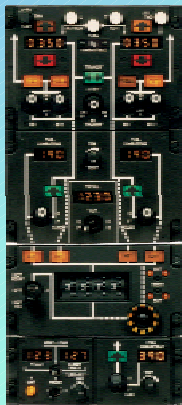
Refuelling units



*Aircraft Fuel System Test Bench*

### Locations

*Intertechnique* at Plaisir and Roche-La-Molière - (France)  
*IDC Aerospace* at Milwaukee (Wisconsin, USA)



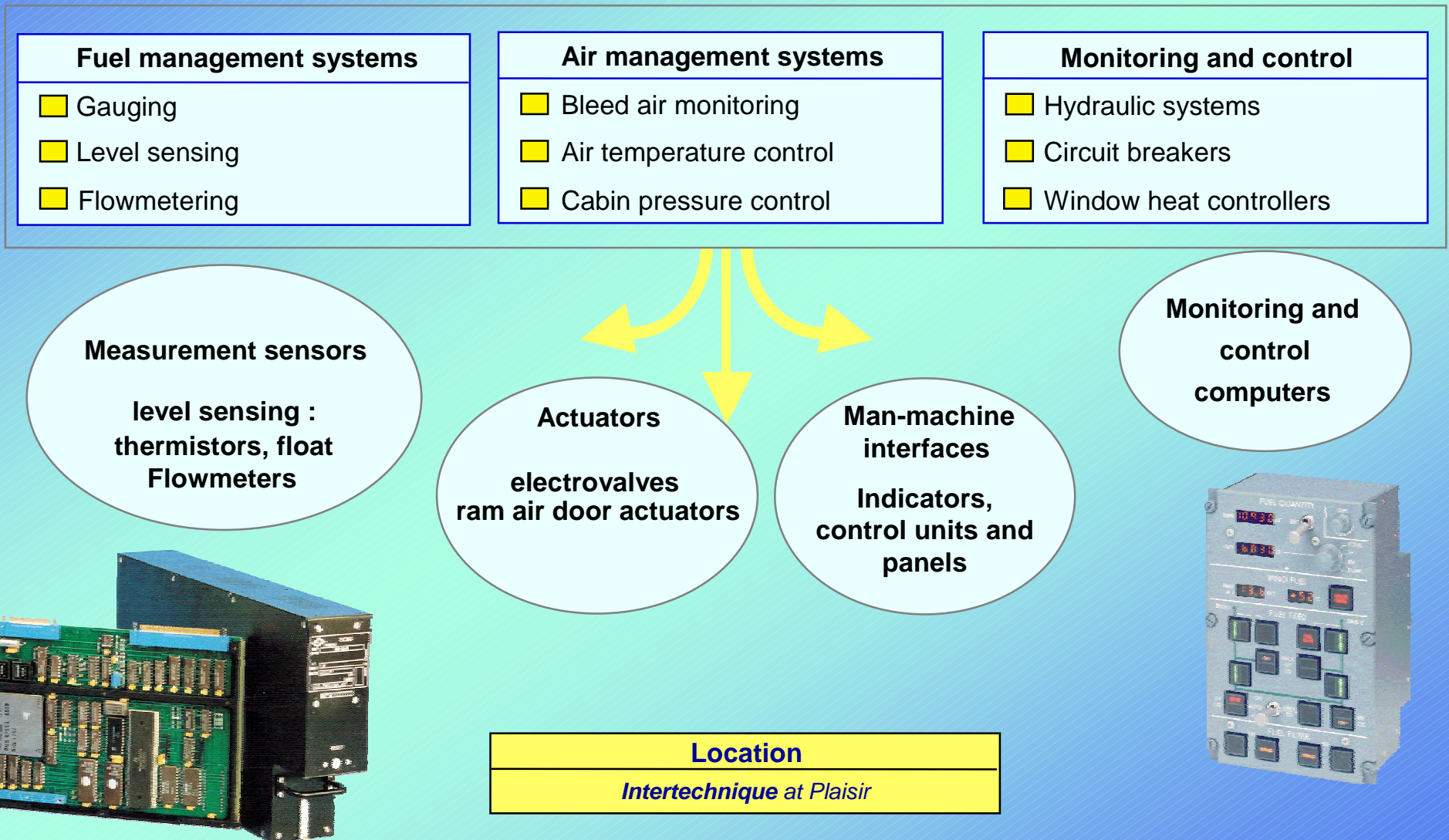
**INTERTECHNIQUE**

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*



# Presentation of Intertechnique

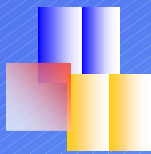
## Systems Monitoring and Management



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin





# Presentation of Intertechnique

## Oxygen and Life Support

### ERGONOMICS, PHYSIOLOGY

Storage, regulation and oxygen instrumentation

Respiratory protection for pilots, passengers and crew members

Pilot protection (accelerations, hypoxia, NBC, noise ...)

Liquid and gaseous oxygen tanks



anti-smoke protective breathing hood

Passenger oxygen drop out module

Regulators

anti-g Valves

NBC hood

quick donning masks



Location

Intertechnique at Plaisir



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin



# Presentation of Intertechnique

## General information

### Locations

- **PLAISIR** (France)
- **ROCHE-LA-MOLIERE** (France)
- **INTERTECHNIQUE (Aerospace) Ltd** (Great Britain)
- **IDC Aerospace** (Milwaukee, Wisconsin, USA)
- **IN-EROS** (Fullerton, California, USA)
- **IN-ASIA** (Hong Kong, China)

**Manpower : 890 people**  
**Turnover : 1 100 MF (150 M\$)**

Chairman and CEO : **E. MARCHEGAY**

Deputy CEO : **J.P. BRILLANT**

Quality Vice President : **Guy DION**

Department Vice-Presidents : **J.F. HIGOUNET**  
**J.P. LIBIS**  
**J.M. MATHEY**

Marketing and sales, Vice-President : **M. KNAFO**

### Activities

- **Fuel systems**
- **Systems management**  
*Fuel, air, hydraulics,  
electrical distribution, optronics*
- **Oxygen and life support**

### References

**Airbus family, Agusta, Alenia, ATR, Bell, Boeing, Bombardier Canadair, Casa, Dornier, Eurocopter, Falcon, Gulfstream, Jetstream, Mirage, Rafale, Saab, Sikorsky.**



**INTERTECHNIQUE**

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*





INTERTECHNIQUE

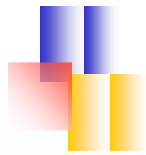
Fuel  
Oxygen  
Electrical Power  
Hydraulics  
Lighting  
Displays  
Telemetry  
Remote  
Transmissions



# Quality System requirements

- ✚ Acronyms
- ✚ Certifications timetable
- ✚ From Official Authorities
- ✚ From Customers
- ✚ Types of scoring

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*

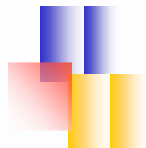


# Quality system requirements

## Acronyms

<b>AECMA-EASE</b>	(European Aerospace Supplier Evaluation)	⇒ Association affiliated with AECMA (European Association of Aerospace Industries), composed of members from 5 "Regions" : North (Denmark, Finland, Norway, Sweden), East (Germany, The Netherlands), South (Italy, Spain, Portugal), Centre (Belgium, France), West (United Kingdom, Ireland)
<b>BVQI</b>	(Bureau Veritas Quality International)	⇒ Certification body.
<b>CAA</b>		⇒ Chinese civil aviation authority.
<b>DGA</b>	(Direction Générale de l'Armement)	⇒ French military official authority.
<b>DGAC / GSAC</b>	(Direction Générale de l'Aviation Civile / Groupement pour la Sécurité Aviation Civile)	⇒ French civil official authority.
<b>FAA</b>	(Federal Aviation Administration)	⇒ US official authority.
<b>JAA</b>	(Joint Aviation Authorities)	⇒ European official authority.
<b>QUALIFAS</b>	(Qualité des Approvisionnements pour les Industries Françaises Aéronautiques et Spatiales)	⇒ Central Region of AECMA-EASE.
<b>TCCA</b>	(Transport Canada Civil Aviation)	⇒ Canadian civil official authority.





# Quality system requirements

## Certifications timetable

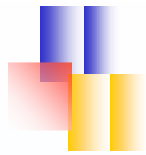
			<b>Certification Bodies</b>						
						BVQI ISO 9001 AQAP-110  Plaisir & RLM			BVQI ISO 9001 (issue 2000)  Plaisir & RLM
			<b>Customers</b>						
	QUALIFAS RG Aéro 000 83  RLM*	QUALIFAS RG Aéro 000 83  Plaisir				AECMA-EASE EN 9000-1  Plaisir & RLM			AECMA-EASE EN 9100  Plaisir & RLM
		<b>Military Official Authorities</b>							
				DGA AQAP-110  Plaisir & RLM					
	<b>Civil Official Authorities</b>								
DGAC JAR 145 Repair Station		FAA FAR 145 Repair Station		DGAC JAR 21 Production Certification	CAA CCAR 145 Repair Station Certification				
1993	1994	1995	1996	1997	1998	1999	2000	2001	2002

(\*) RLM = Intertechnique Roche-la-Molière site



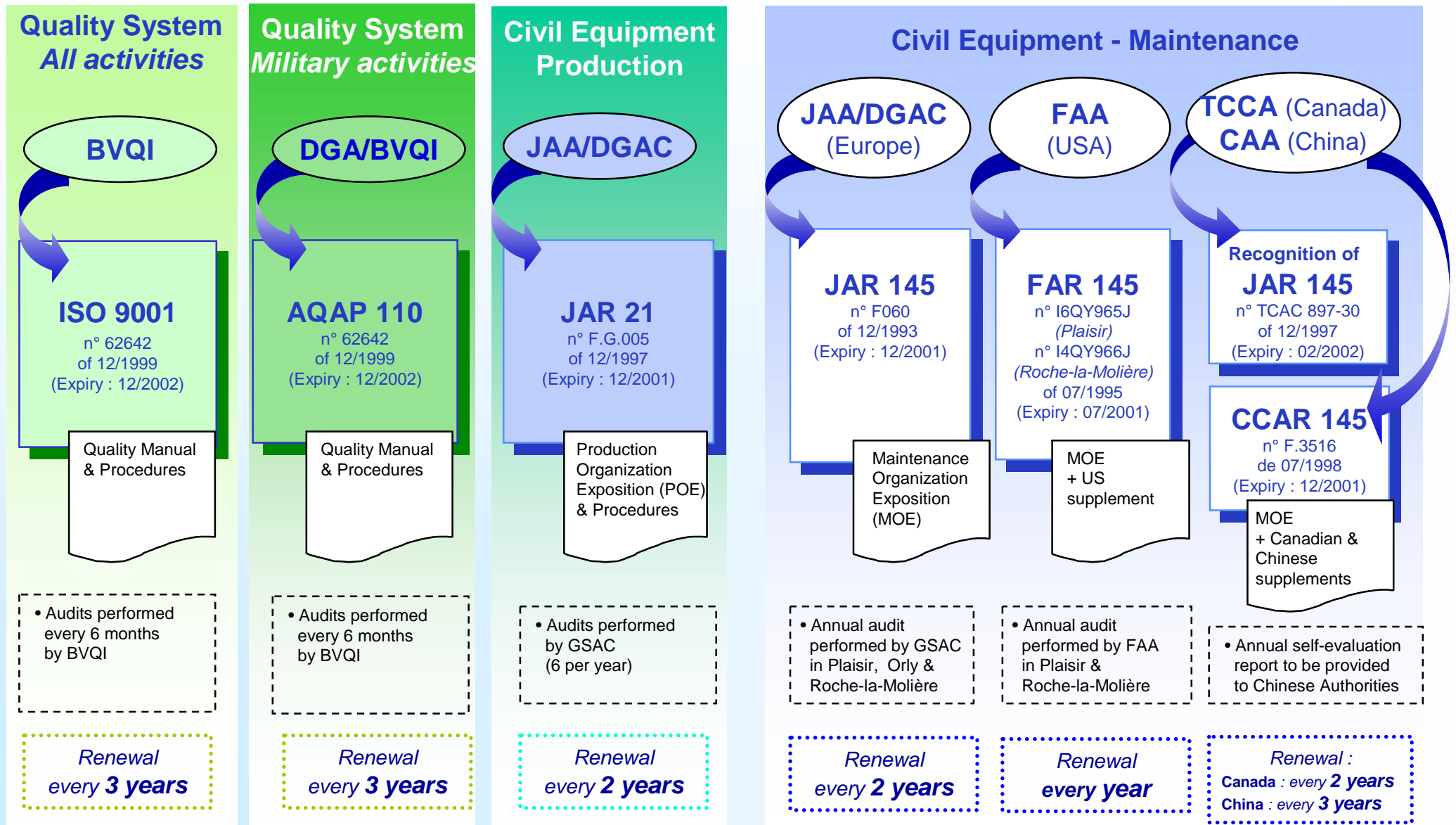
INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin



# Quality requirements from Official Authorities

## Company Quality Certifications *(by Official Authorities or Certification Bodies)*



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin



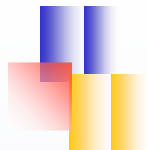


# Quality requirements from Official Authorities

## Company Quality Certifications

*(by Official Authorities or Certification Bodies)*

- Military Aviation Authorities : Requirements based on I SO 9001 😊
- Civil Aviation Authorities : Specific requirements ☹
  - JAR 21 Production certification :
    - Mutual recognition from FAA and DGAC 😊
    - Product certifications : JTSO, TSO 😊
  - Maintenance certification :
    - FAA / DGAC : turnover FAR145 😊  
(FAR 145 survey by DGAC)
    - CAA (China) and TCCA (Canada) certifications (audits and supplemental costs) ☹
- Certification Body (BVQI)
  - Today : ISO 9001 & AQAP-110 certifications
  - Next future : AS/EN 9100 assessment ?



# Quality requirements from Customers

## Customers' audits, results and approvals

AUDIT FIELD	CUSTOMER	Standard	Result	Comments
QUALITY SYSTEM AUDITS	QUALIFAS AECMA-EASE	• EN 9000-1 *	19,2 / 20	New standard EN 9100 *
	BOEING	• D1-9000 rev. A *	7,8 / 10	New standard BQMS (AS 9100) *
	AIRBUS UK	• EFQM model • BAe/AG/QC/SC1 *	"Silver" level No scoring	New : AUK/SA/001-3 *
	BOMBARDIER CANADAIR	• QD4.6-40 *	No scoring	
	LIEBHERR- AEROSPACE	• LTS-AQ-INS-06-0032 *	18,9 / 20	New : LTS-AQ- INS-06-0276 *
	SAAB	• 80-V-10.1E	89 / 100	
	GULFSTREAM	• SQAR 0001	No scoring	
MAINTENANCE QUALITY SYSTEM	AIRBUS INDUSTRIE	• EN-9110 *	16,4/20	
	FEDEX, DHL, SAS	• CASE (North America)	No scoring	

\* : documents based on the ISO 9001 standard

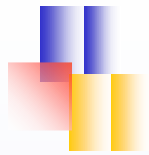


INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin

G. Dion/IAQG - 11/06/01 – 2.3.1





# Quality requirements from Customers

## Customers' audits, results and approvals

- Quality System : Harmonized requirements 😊
  - in France : through **QUALIFAS** ⇒ RG.Aéro 000 83 in 1994
  - in Europe : through **AECMA-EASE** ⇒ EN 9000-1 in Feb. 1999
  - At the international level : through **IAQG** ⇒ AS/EN 9100 in Feb. 2001
- Maintenance activities : Requirements to be harmonized ☹️
  - EN 9110 (every 3 years) (*applicable in Europe since 2001*)
  - CASE (every 2 years)
- Scoring : Quality System scorings to be harmonized ☹️
  - **Several quality system scoring methods** (6 for Intertechnique)
  - Scoring is an **incentive element for improvement** : it enables to rate the progress achieved



# Types of Scoring

## ● Several levels of scoring

with various calculation methods

### ■ Quality System

Examples :

- ../20, ../10, ../100, Approved / Not approved

### ■ Delivery indicators

- New products or repairs

% delivered on time, delayed deliveries, TAT, ...

### ■ Product quality

Examples :

- Rejection rates, QN, R<sub>1</sub>, R<sub>2</sub>, IF, IE

### ■ Overall scoring

Examples :

- ① ■ NCC, IP, Q100, quartiles, Gold/Silver/bronze

## ● Expected objectives

- A simple calculation method
- Indicators to be easily understood by the General Management of companies
- Indicators jointly checked by the customer and the supplier



INTERTECHNIQUE

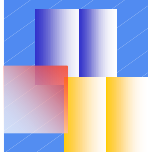
Fuel  
Oxygen  
Electrical Power  
Hydraulics  
Lighting  
Displays  
Telemetry  
Remote  
Transmissions



# Audits

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*

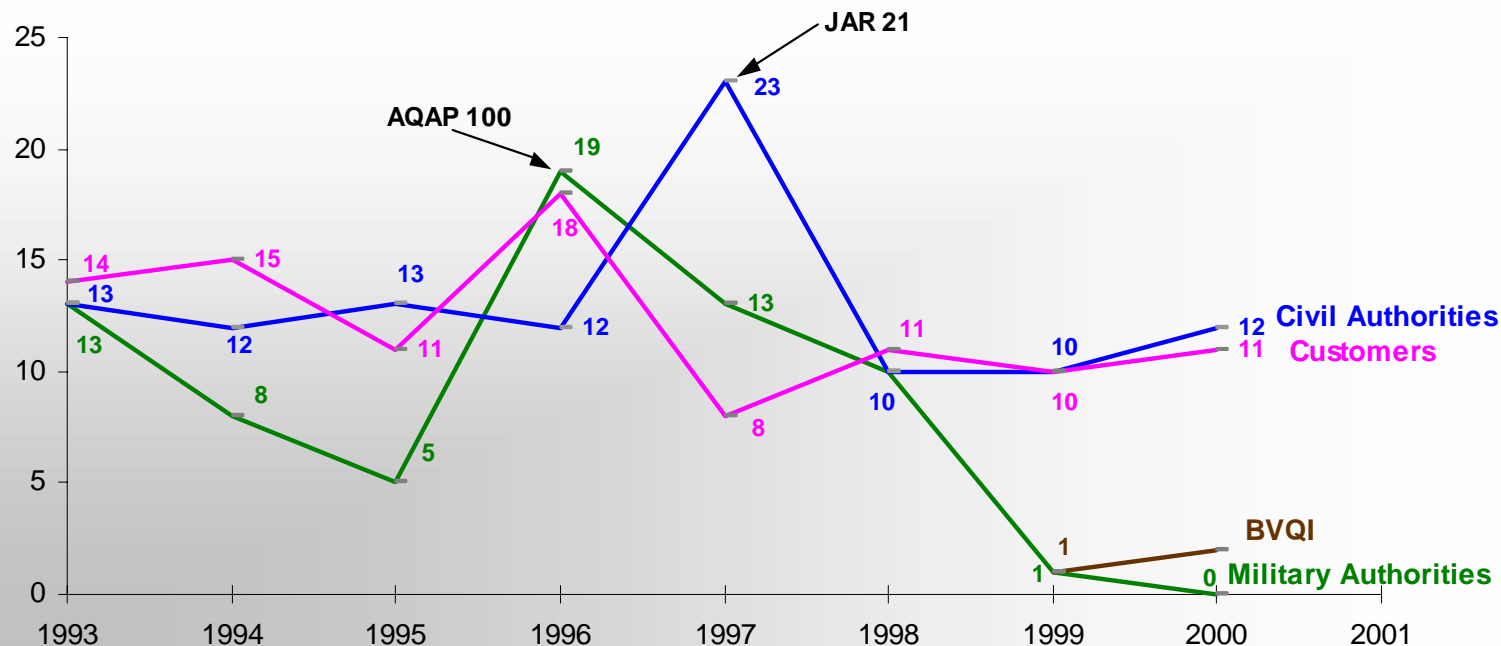




# Audits

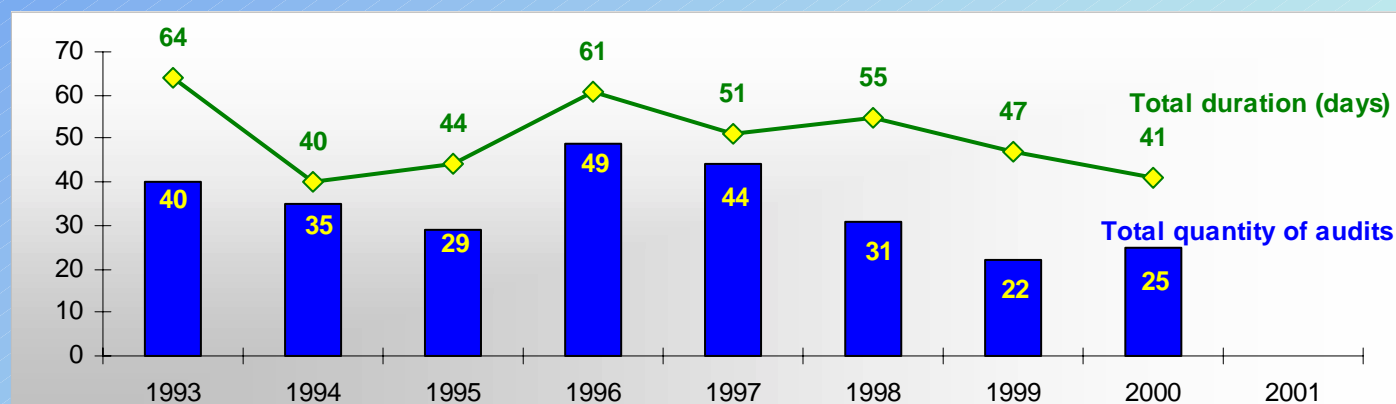
Quality system audits  
performed by Customers / Authorities at Intertechnique's

(Products audits not included)



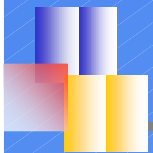
**Substantial**  
quantities of audits

- Audit periodicities linked to the certifications
- Decrease trend



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin



# Audits

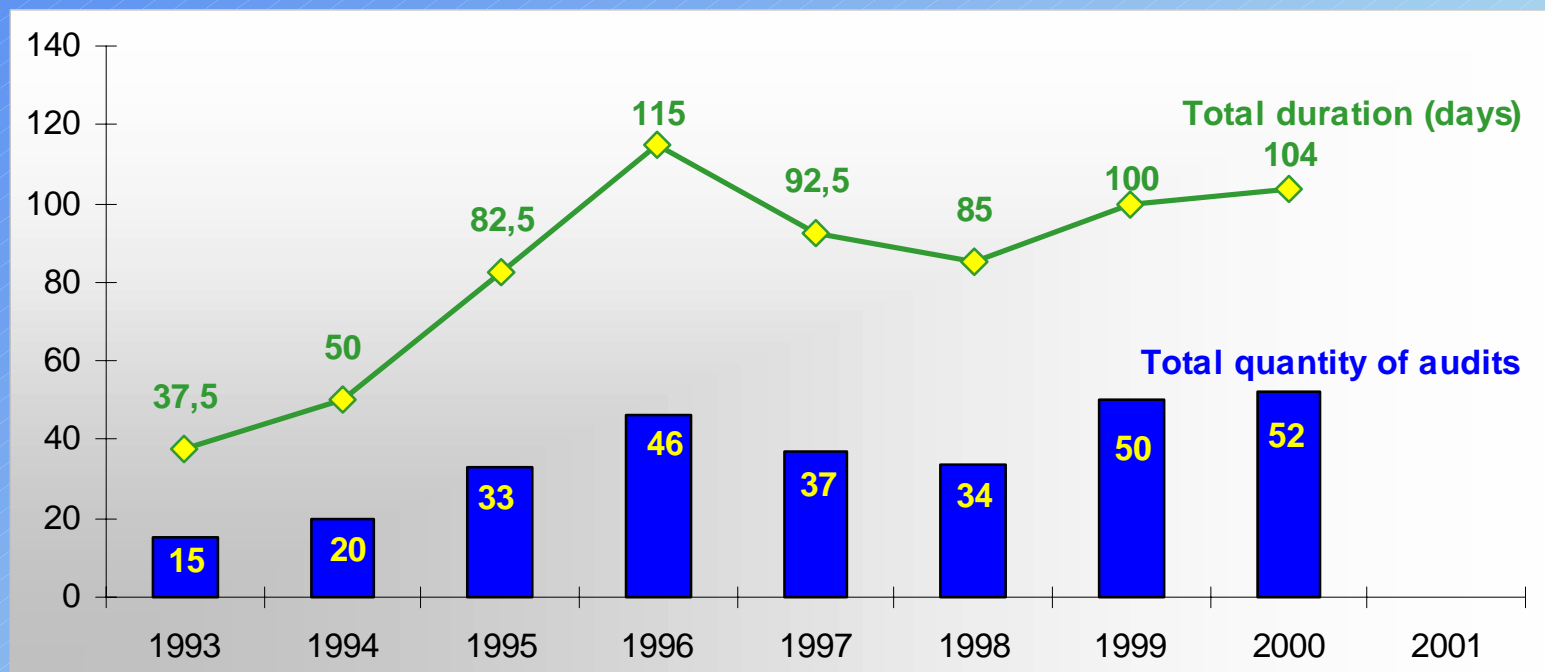
## Quality system audits performed by Customers / Authorities at Intertechnique's *(Products audits not included)*

- **Expected objective :**
  - 1 quality system audit every 3 years based on the international aerospace standard, performed either by customer association or certification body
- **What may allow customers to concentrate their efforts on other audits :**
  - Logistics (*management of customer orders, follow-up of delivery dates; purchase control ; cost management ; leadtime control, ...*)
  - Product audits (*FAI, Source Inspections, ...*)
  - Process audits (*EMPI, EMPF, ...*)
  - Design reviews (*PDR, CDR, ...*)
- **To give a greater importance to internal audits :**
  - Self-assessment : more motivating
  - Best conditions to set up improvement actions



# Audits

## Internal quality system audits



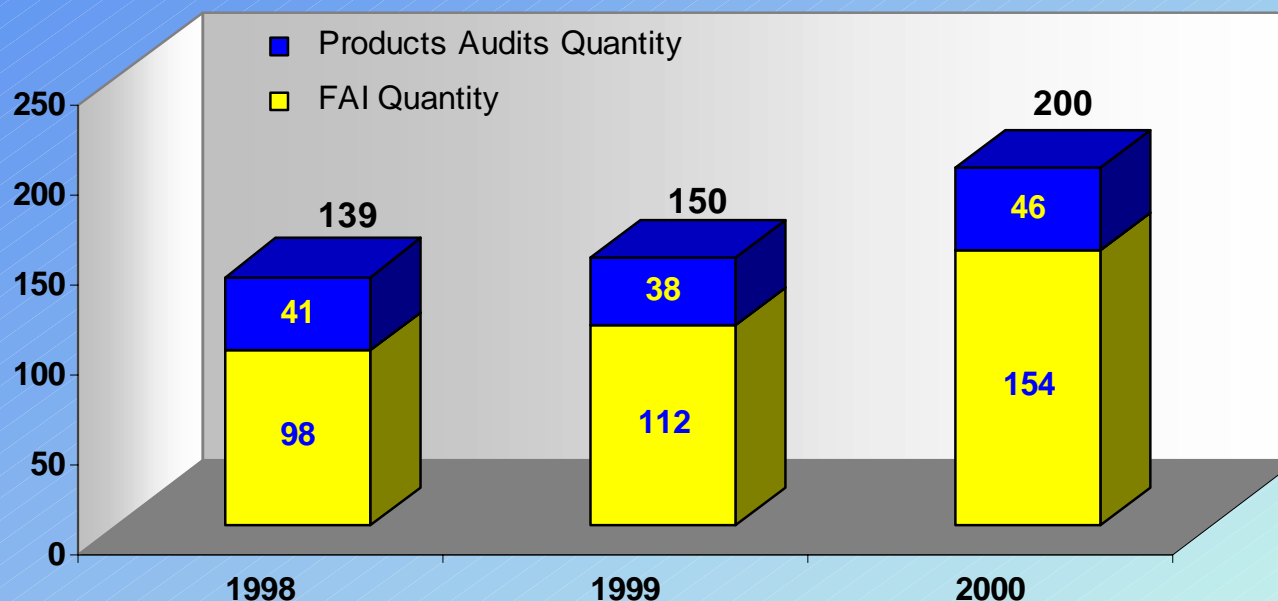
- Quantity of audits : increase trend
- Audit duration : shorter (*since 1999*) :
  - using check-sheets, (41 audit check-sheets for « system » and « process » audits)
  - standardising the minutes,
  - improving the corrective action follow-up





# Audits

## Internal products audits

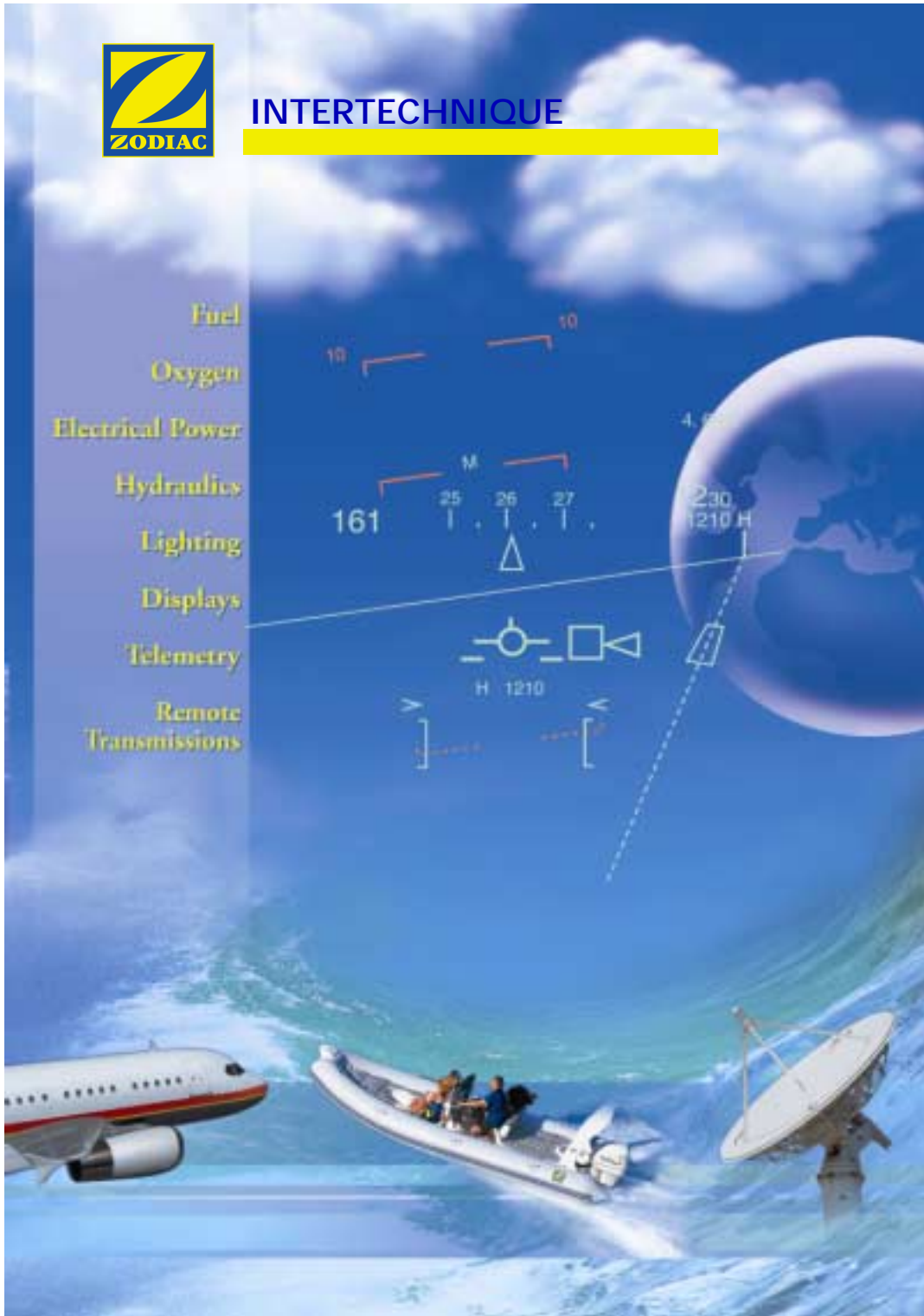


- FAI (First Article Inspection)
  - performed at the beginning of serial production or for equipment changes  
*(the quantity depends on the quantity of new products)*
- Products audits
  - Performed on equipment in production  
*(the quantity depends on the quantity of product families)*



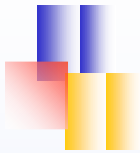
INTERTECHNIQUE

Fuel  
Oxygen  
Electrical Power  
Hydraulics  
Lighting  
Displays  
Telemetry  
Remote  
Transmissions



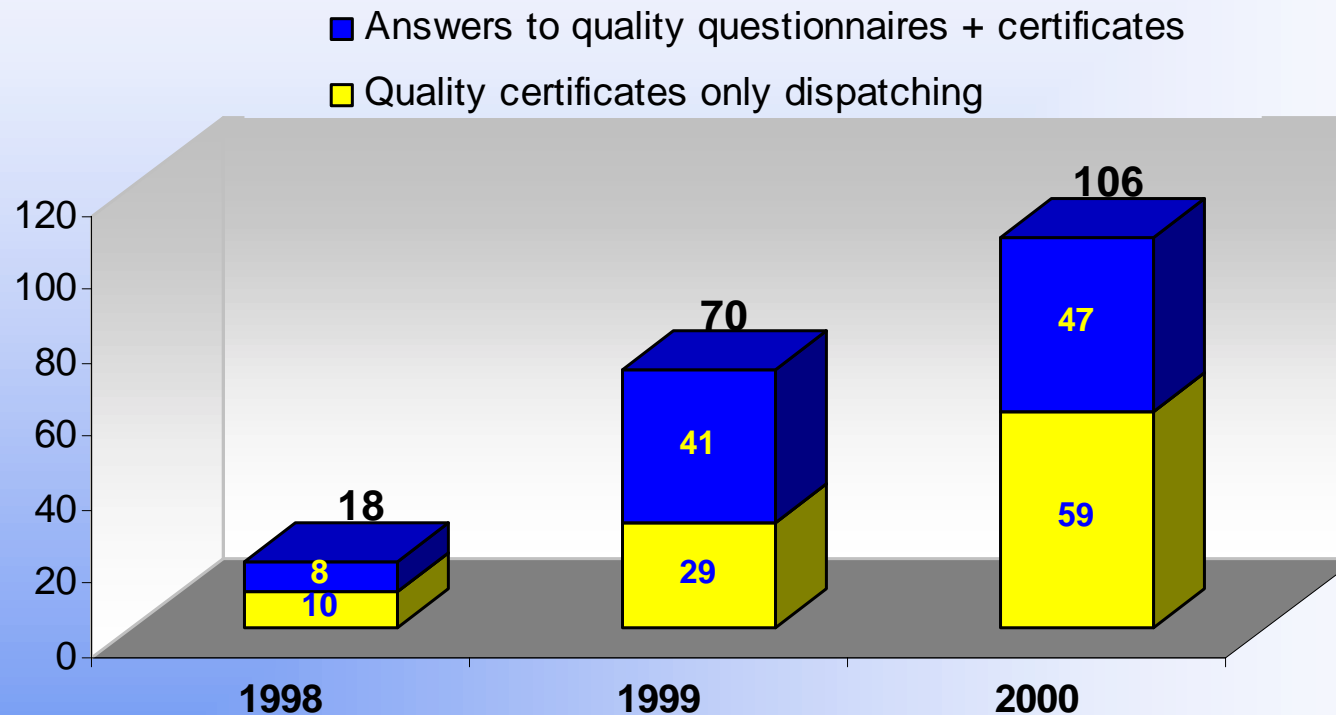
## Other fields

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*



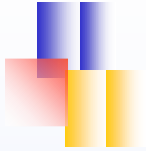
## Other fields

### Answers to customers quality questionnaires and surveys



Necessary standardisation of the answer process



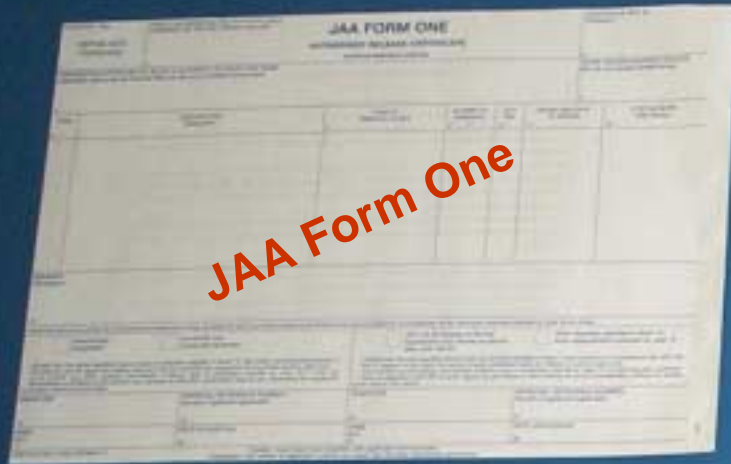


## Other fields

### Quality Tools

- **Tools often recommended** by the customers, sometimes mandatory :
  - Self assessment (EFQM model) ⓘ
  - 6 Sigma
  - Lean Manufacturing
  - Key characteristics
  - Fracas
  - HALT, HASS
- Do not require, but **promote their implementation**

# Accompanying Documents

A white document with a grid layout, titled "JAA FORM ONE" at the top. It contains various fields for aircraft registration and identification.

JAA Form One

A white document with a grid layout, titled "BL/DC Delivery Note Declaration of Compliance" at the top. It contains various fields for aircraft registration and identification.

BL/DC  
Delivery Note  
Declaration  
of Compliance

A white document with a grid layout, titled "FAA FORM 8130-3" at the top. It contains various fields for aircraft registration and identification.

FAA Form 8130-3

A yellow document with a grid layout, titled "Yellow Tag" at the top. It contains various fields for aircraft registration and identification.

Yellow Tag

A yellow document with a grid layout, titled "Yellow Tag" at the top. It contains various fields for aircraft registration and identification.

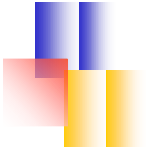
Yellow Tag

A white document with a grid layout, titled "Chinese Certificate" at the top. It contains various fields for aircraft registration and identification.

Chinese Certificate

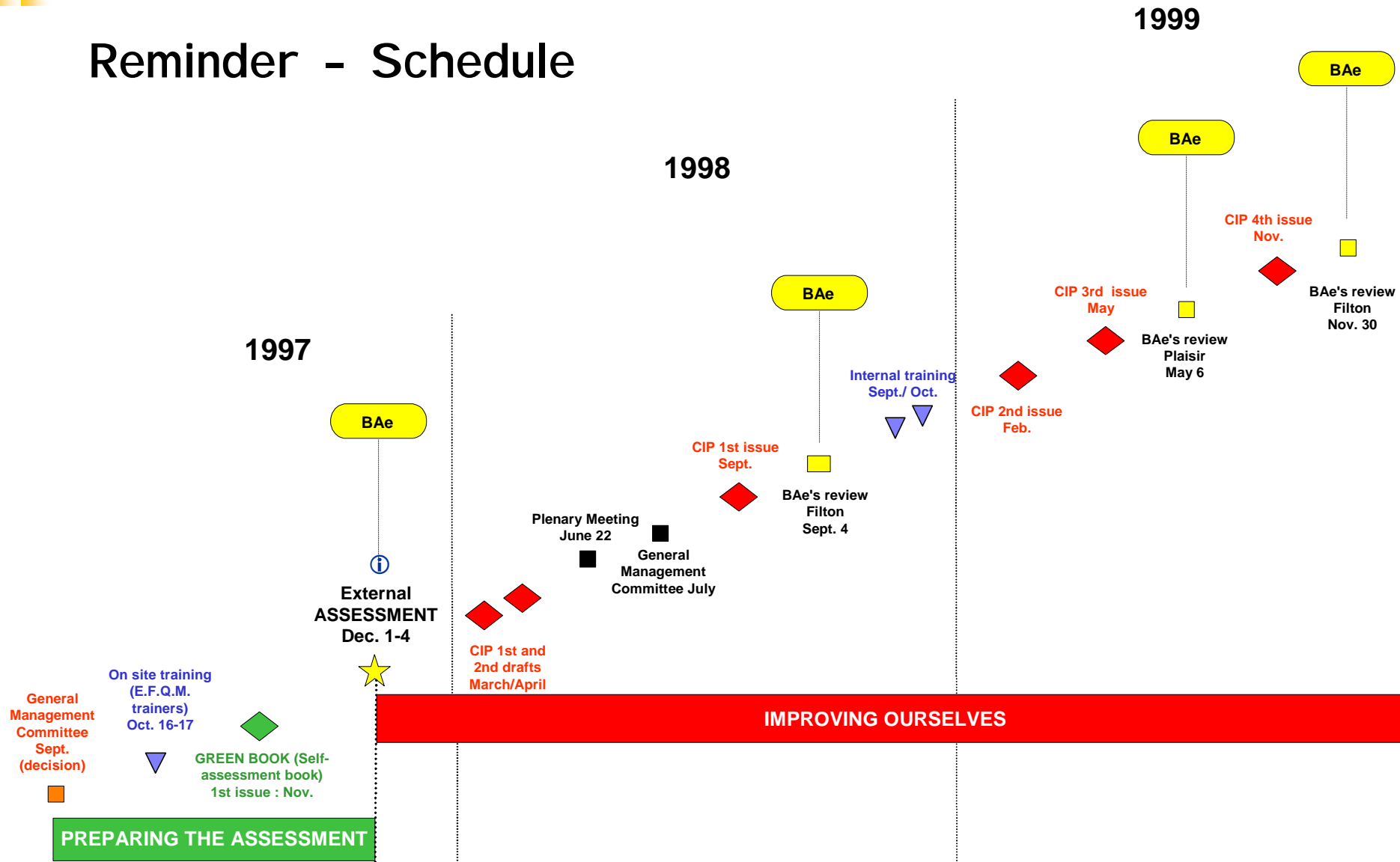
A white document with a grid layout, titled "FICHE MATRICULE LOG CARD" at the top. It contains various fields for aircraft registration and identification.

Log Card



# Quality tools : E.F.Q.M. Model Self-assessment

## Reminder - Schedule

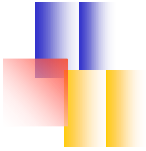


INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin

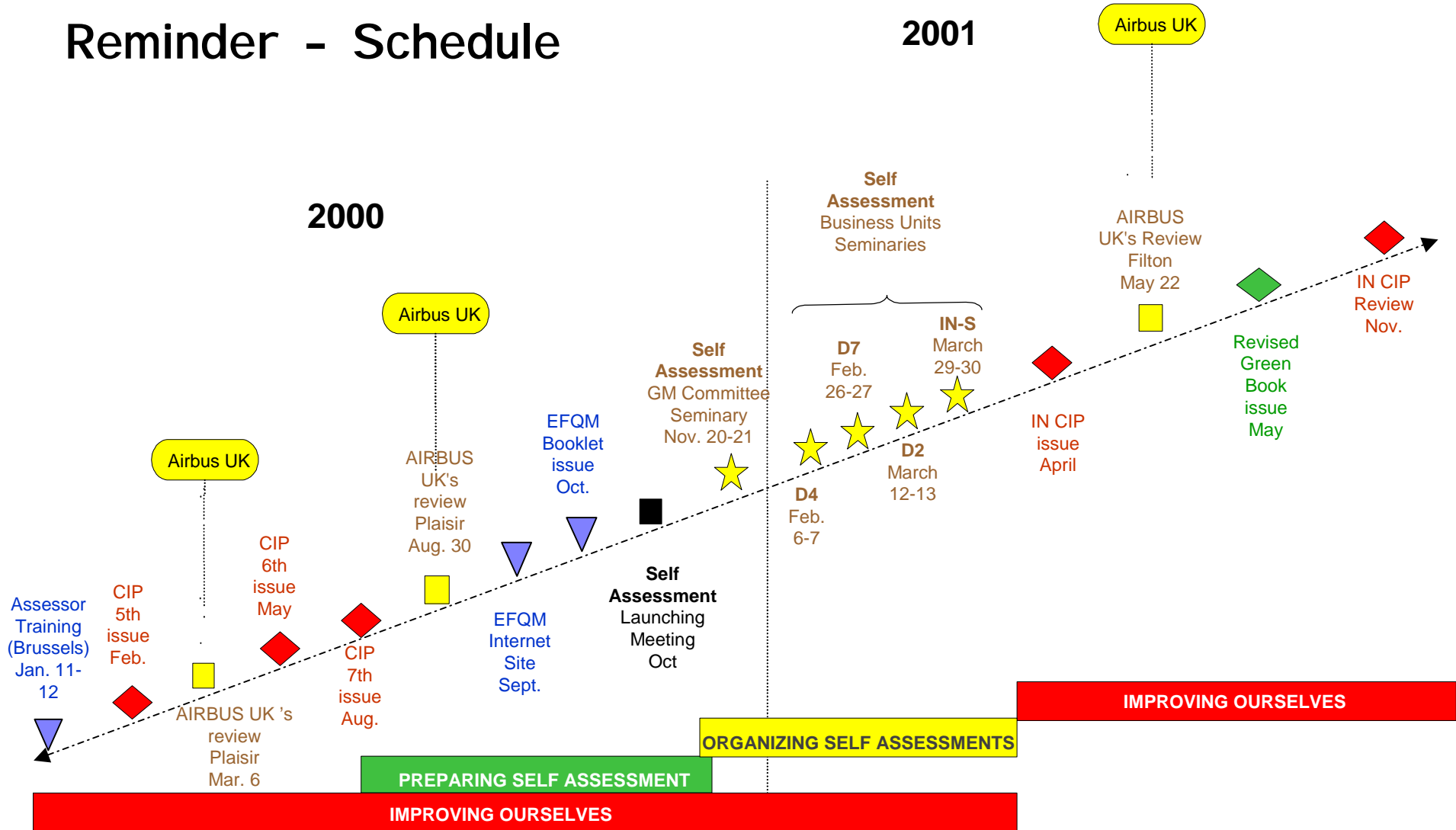
G. Dion/IAQG - 11/06/01 – 4.5.1





# Quality tools : E.F.Q.M. Model Self-assessment

## Reminder - Schedule



INTERTECHNIQUE

I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin

G. Dion/IAQG - 11/06/01 - 4.5.2



INTERTECHNIQUE

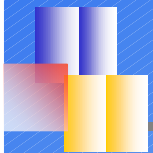
Fuel  
Oxygen  
Electrical Power  
Hydraulics  
Lighting  
Displays  
Telemetry  
Remote  
Transmissions



## Conclusion

*I.A.Q.G., 26<sup>th</sup>-29<sup>th</sup> June 2001 in Berlin*

G. Dion/IAQG - 11/06/01 – 5.1

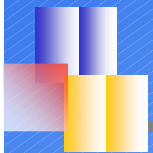


# Conclusion

## Consequences to the Intertechnique Quality Organization

- Quality System staff
  - 0,5 person in 1995 ⇒ Today : 3 people
- General documents and Standards
  - Complexity of the document management  
(Quality Manual, Production Organization Exposition, Maintenance Organization Exposition, Inspection Procedure Manual, ...)
  - Procedures (Quality Intranet)
- High quantity of external audits
  - Repetition of the same audits (some departments are audited several times per year)





# Conclusion

## Our reflections

- **Quality System**
  - May be unique and can cover 90 % of the requirements from :
    - Civil Authorities / Military Authorities / Certification Body / Aerospace Customers
  - ISO 9001 and international standard AS/EN/SJAC 9100 must be fully deployed
- **Scoring is a progress factor**
  - Simplification
  - Consensus
- **Self-assessment is the basis of the continuous improvement**
  - To be promoted, but not be imposed by customers
- **Focus on products and processes**
- **Any new requirement setting-up should be done only after consultation of the supply chain**